

TENNESSEE REGULATORY AUTHORITY

Sara Kyle, Chairman
Lynn Greer, Director
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REC'D TN
REGULATORY AUTH.

SEP 14 PM 2 02

OFFICE OF THE
EXECUTIVE SECRETARY

460 James Robertson Parkway
Nashville, Tennessee 37243-0505

August 16, 2000

Mr. Thomas M. Forte
Technologies Management Inc.
210 Park Avenue North
Winter Park, FL 32789

RE: Docket # 00-00693

Dear Mr. Forte:

By statute CLEC applicants are required to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. To assist the Authority in its review of Essex Communications, Inc.'s application for a Certificate of Convenience and Necessity to provide a competing facilities-based local services in Tennessee, you are requested to provide the information on the attachment.

Please provide this information by September 5, 2000. If you have any questions concerning this request or need additional information, please call Jerry Kettles at 615-741-2791 ext. 153.

Sincerely,

David Waddell, Executive Secretary

Attachment (1)
Cc: Docket File

POSTED
9-17-00

Essex Communications Inc.

Data Request

August 16, 2000

Financial:

1. Please provide proposed financial statements for the first three years of operations. If the proposed financial statements indicate losses for the first three years, please provide an explanation as to how the losses will be covered.

Numbering Issues:

Please provide answers to the following questions concerning numbering within your proposed service area.

1. What is your company's expected demand for NXXs per NPA within a year of approval of your application?
2. How many NXXs do you estimate that you will request from NANPA when you establish your service footprint?
3. When and in what NPA do you expect to establish your service footprint?
4. Will the company sequentially assign telephone numbers within NXXs?
5. What measures does the company intend to take to conserve Tennessee numbering resources?
6. When ordering new NXXs for growth, what percentage fill of an existing NXX does the company use to determine when a request for a new NXX will be initiated?

Tennessee Specific Operational Issues

Please provide answers to the following questions concerning Tennessee Specific Operational Issues.

1. How does the company intend to comply with TCA §65-21-114? In its description, please explain technically how the company will not bill for countywide calls within Tennessee.
2. Is the company aware of the Tennessee County Wide Calling database maintained by BellSouth and the procedures to enter your telephone numbers on the database?

3. Is your company aware of the local calling areas provided by the Incumbent Local Exchange Carriers in your proposed service areas?
4. Explain the procedures that will be implemented to assure that your customers will not be billed long distance charges for calls within the metro area.
5. Please provide the name and telephone number of an employee of your company that will be responsible to work with the TRA on resolving customer complaints.
6. Does the company intend to telemarket its services in Tennessee? If yes, is the company aware of the telemarketing statutes and regulations found in TCA §65-4-401 *et seq.* And Chapter 1220-4-11?

Surety Bond:

1. TCA §65-4-125 amendment states that by September 1, 2000, all telecommunications service providers subject to the control and jurisdiction of the authority, except those owners or operators of public telephone service who pay annual inspection and supervision fees pursuant to Tennessee Code Annotated, §65-4-301(b), or any telecommunications service provider that owns and operates equipment facilities in Tennessee with a value of more than five million (\$5,000,000), shall file with the authority a corporate surety bond or irrevocable letter of credit in the amount of twenty thousand dollars (\$20,000) to secure the payment of any monetary sanction imposed in any enforcement proceeding, brought under this title or the Consumer Telemarketing Protection Act of 1990, by or on behalf of the authority. Please submit the surety bond to the Tennessee Regulatory Authority.

Small and minority-owned telecommunications business plan:

1. TCA §65-5-212 requires that each telecommunications service provider file a small and minority-owned business plan. This plan was omitted in the application. Please submit the small and minority-owned business plan.

Other Issues:

1. Please submit a statement describing complaints the applicant has received in other states. List and describe the number of complaints received, the type of complaint, how the complaint was resolved, and how long it took to resolve the complaint.